



SINGLE COVERAGE

Which is the best plan for you?

PLAN OPTIONS

YOUR PLAN INFORMATION	PPO BASE	PPO BUY-UP	HDHP PREMIUM HSA	HDHP BASIC HSA
Deductible (Your cost before insurance kicks in)	\$3,000	\$1,000	\$3,400	\$5,000
% Coverage After Deductible	20%	10%	20%	0%
Maximum Out-of-Pocket	\$5,000	\$3,500	\$5,400	\$6,000
Employee Monthly Premium	\$150	\$309	\$97	\$20
Co-Pays				
- Primary Care	\$30	\$25	n/a	n/a
- Specialist	\$50	\$40	n/a	n/a
*2Prescription Costs (co-payment or estimated costs)				
- Generic	\$20	\$20	\$20 After Deductible	\$20 After Deductible
- Name Brand	\$40	\$40	\$40 After Deductible	\$40 After Deductible
Preventive Care	\$0	\$0	\$0	\$0
TQL HSA Contribution	\$0	\$0	\$500	\$0

SCENARIOS

MEET AVERAGE ANNIE



HER STORY: PREVENTIVE ONLY	PPO BASE	PPO BUY-UP	HDHP PREMIUM	HDHP BASIC
Annual Premium (Paycheck deduction annualized)	\$1,800	\$3,713	\$1,169	\$240
Annual Preventive Care Visit	\$0	\$0	\$0	\$0
Prescriptions (12 generics per year)	\$240	\$240	\$240	\$240
<i>Total Health Costs (Out of pocket annualized)</i>	\$240	\$240	\$240	\$240
Total Health Costs + Premiums	\$2,040	\$3,953	\$1,409	\$480
TQL HSA Contribution Used			\$240	\$0
Your Final Cost	\$2,040	\$3,953	\$1,169	\$480
HSA Balance available	\$0	\$0	\$260	\$0

MEET MODERATE MIKE



HIS STORY: HE HAD THE FLU	PPO BASE	PPO BUY-UP	HDHP PREMIUM	HDHP BASIC
Annual Premium (Paycheck deduction annualized)	\$1,800	\$3,713	\$1,169	\$240
Annual Preventive Care Visit	\$0	\$0	\$0	\$0
Additional Physician Visits (2 primary care, 1 specialist)	\$110	\$90	\$527	\$527
Lab work in the doctor's office	\$67	\$67	\$67	\$67
Prescriptions (6 name brand per year)	\$240	\$240	\$750	\$750
<i>Total Health Costs (Out of pocket annualized)</i>	\$417	\$397	\$1,344	\$1,344
Total Health Costs + Premiums	\$2,217	\$4,110	\$2,513	\$1,584
TQL HSA Contribution Used			\$500	\$0
Your Final Cost	\$2,217	\$4,110	\$2,013	\$1,584

MEET EXPENSIVE ERIC



HIS STORY: HE HAD KNEE SURGERY	PPO BASE	PPO BUY-UP	HDHP PREMIUM	HDHP BASIC
Annual Premium (Paycheck deduction annualized)	\$1,800	\$3,713	\$1,169	\$240
Annual Preventive Care Visit	\$0	\$0	\$0	\$0
Doctor Visits (1 primary care, 2 specialist)	\$130	\$105	\$595	\$595
Prescriptions (12 generics+ 3 name brand per year)	\$360	\$360	\$615	\$615
Hospital & Surgery	\$19,000	\$19,000	\$19,000	\$19,000
2 MRIs	\$2,550	\$2,550	\$2,550	\$2,550
- Costs Considered for Deductible	\$21,550	\$21,550	\$22,760	\$22,760
- Amount applied to Deductible	\$3,000	\$1,000	\$3,400	\$5,000
- Amount applied to Co-insurance	\$1,510	\$2,035	\$2,000	\$0
<i>Total Health Costs (Out of pocket annualized)</i>	\$5,000	\$3,500	\$5,400	\$5,000
Total Health Costs + Premiums	\$6,800	\$7,213	\$6,569	\$5,240
TQL HSA Contribution Used			\$500	\$0
Your Final Cost	\$6,800	\$7,213	\$6,069	\$5,240

This worksheet is provided for illustrative purposes only, and cannot be used for the purpose of promoting, marketing, or recommending to another party any transaction or matter addressed herein. The information and calculations herein are believed to be reliable, but HUB will not be liable for any use of the information provided or referred to herein.

TQL FAMILY COVERAGE

Which is the best plan for you?

Please note: the cost of medical care shown below are assumptions for illustration purposes only.

PLAN OPTIONS

YOUR PLAN INFORMATION	PPO BASE	PPO BUY-UP	HDHP PREMIUM HSA	HDHP BASIC HSA
Deductible	\$6,000	\$2,000	\$6,800	\$10,000
% Coverage After Deductible	20%	10%	20%	0%
Maximum Out-of-Pocket	\$10,000	\$7,000	\$10,800	\$12,000
Employee Monthly Premium	\$475	\$994	\$303	\$150
Co-Pays				
- Primary Care	\$30	\$25	n/a	n/a
- Specialist	\$50	\$40	n/a	n/a
Prescription Costs (co-payment or estimated costs)				
- Generic	\$20	\$20	\$20 After Deductible	\$20 After Deductible
- Name Brand	\$40	\$40	\$40 After Deductible	\$40 After Deductible
Preventive Care	\$0	\$0	\$0	\$0
TQL HSA Contribution	\$0	\$0	\$1,000	\$0

SCENARIOS

MEET THE AVERAGE ANDERSONS



THEIR STORY: PREVENTIVE ONLY	PPO BASE	PPO BUY-UP	HDHP PREMIUM	HDHP BASIC
Annual Premium (Paycheck deduction annualized)	\$5,696	\$11,928	\$3,638	\$1,797
Annual Preventive Care Visit	\$0	\$0	\$0	\$0
Prescriptions (24 generics per year)	\$480	\$480	\$480	\$480
Total Health Costs (Out of pocket annualized)	\$480	\$480	\$480	\$480
Total Health Costs + Premiums	\$6,176	\$12,408	\$4,118	\$2,277
TQL HSA Contribution Used			\$480	\$0
Your Final Cost	\$6,176	\$12,408	\$3,638	\$2,277
HSA Balance available			\$520	\$0

MEET THE MODERATE MADISONS



THEIR STORY: THEY PASSED AROUND THE FLU	PPO BASE	PPO BUY-UP	HDHP PREMIUM	HDHP BASIC
Annual Premium (Paycheck deduction annualized)	\$5,696	\$11,928	\$3,638	\$1,797
Annual Preventive Care Visit	\$0	\$0	\$0	\$0
Additional Physician Visits (2 primary care, 1 specialist)	\$110	\$90	\$527	\$527
Lab work in the doctor's office for 3 family members	\$201	\$201	\$201	\$201
Prescriptions (2 name brand)	\$80	\$80	\$350	\$350
Total Health Costs (Out of pocket annualized)	\$391	\$371	\$1,078	\$1,078
Total Health Costs + Premiums	\$6,087	\$12,299	\$4,716	\$2,875
TQL HSA Contribution Used			\$1,000	\$0
Your Final Cost	\$6,087	\$12,299	\$3,716	\$2,875
HSA Balance available			\$0	

MEET THE EXPENSIVE EVANS



THEIR STORY: OUTPATIENT SURGERY & 3 DAYS IN THE HOSPITAL	PPO BASE	PPO BUY-UP	HDHP PREMIUM	HDHP BASIC
Annual Premium (Paycheck deduction annualized)	\$5,696	\$11,928	\$3,638	\$1,797
Annual Preventive Care Visit	\$0	\$0	\$0	\$0
Doctor Visits (3 primary care, 1 specialist)	\$140	\$115	\$680	\$680
Prescriptions (12 annual generics and 3 brand name)	\$360	\$360	\$615	\$615
Hospital Stays	\$34,090	\$34,090	\$34,090	\$34,090
- Costs Considered for Deductible	\$34,090	\$34,090	\$35,385	\$35,385
- Amount applied to Deductible	\$6,000	\$2,000	\$6,600	\$10,000
- Amount applied to Co-insurance	\$3,500	\$3,209	\$2,905	\$0
Total Health Costs (Out of pocket annualized)	\$10,000	\$5,684	\$10,800	\$10,000
Total Health Costs + Premiums	\$15,696	\$17,612	\$14,438	\$10,615
TQL HSA Contribution Used			\$1,000	\$0
Your Final Cost	\$15,696	\$17,612	\$13,438	\$12,412

This worksheet is provided for illustrative purposes only, and cannot be used for the purpose of promoting, marketing, or recommending to another party any transaction or matter addressed herein. The information and calculations herein are believed to be reliable, but HUB will not be liable for any use of the information provided or referred to herein.